

Women's Business Development Center (WBDC)
Illinois Procurement Technical Assistance Center



The Illinois Procurement Technical Assistance Center at the Women's Business Development Center helps business owners effectively market their companies to federal, state and local government agencies.

Are you aware that...

- In 2009, the U.S. federal government purchased more than \$540 billion in goods and services
- These purchases covered a broad base of products including machined parts, processed food, engineering services and printed materials, among others
- There is a cooperative program between the State of Illinois and the U.S. government to assist your firm in becoming a government supplier
- In 2010, the federal government published a final rule on the Women-Owned Small Business (WOSB) Contracting Program, making it possible for contracting officers to set aside contract opportunities where only women-owned small businesses can compete

What type of businesses can succeed in the government market?

Companies that:

- Have access to adequate financial resources
- Have a current established commercial market
- Have systems in place to deliver projects on time
- Have proven success in their area of expertise
- Have a commitment to quality

WBDC PTAC services include assistance with:

- Understanding and navigating the government procurement process
- Bid Matching – a service that notifies companies of government procurement opportunities
- Locating and understanding government specifications and standards
- Understanding and applying for the different types of public sector certifications
- Identification of sub-contracting opportunities
- Contract administration information
- Central Contractor Registration support

For more information, contact Freida Curry, PTAC Director,
at fcurry@wbdc.org or 312-853-3477 ext. 530.

In preparation of your call, please pre-register online at <http://ilsbdc.ecenterdirect.com/>

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