

**State of Illinois Central Management Services
Disparity and Availability Study
2010 Survey of Business Interest**

Company Information:

YOUR NAME:		
NAME OF BUSINESS		
BUSINESS ADDRESS		
PHONE NUMBER	FAX NUMBER	E-MAIL

1. Is at least 51% of the company owned by any of the following?

[CHECK ALL THAT APPLY]

- Minority (African American, Asian American, Hispanic American, Native American)
- Woman
- Disabled Person

2. Please complete the following table:

NAME OF OWNER(S)	GENDER	ETHNICITY (Select From List Below)	PERCENT OWNERSHIP

- a. African American b. Asian American c. Caucasian American
d. Hispanic American e. Native American f. Other (please specify) _____

3. What year was your business founded? [INSERT YEAR] _____

4. How many people are employed by your company? [INSERT NUMBER] _____

5. How is your business certified and with which agency(ies)?

[CHECK ALL THAT APPLY]

Type of certification:

- Small Business Enterprise (SBE)
- Minority Business Enterprise (MBE)
- Woman Business Enterprise (WBE)
- Disadvantaged Business Enterprise (DBE)
- Persons with Disability(ies) Business Enterprise (PBE)
- Nonprofit Organization
- Other [SPECIFY] _____

Certifying Agency:

6. Please describe the services and/or goods your business provides:

7. Select one or more of the following industries that best describes the services and/or goods your business provides:

[CHECK ALL THAT APPLY]

- Construction Services
- Design/Engineering Services
- Professional Services (technical, legal, medical, accounting, and para-professional)
- Goods (products, supplies, equipment)
- Other Services (repairs, installations, maintenance)

8. What percentage of your business income during 2006-2008 came from private sector and public sector business?

Private sector business: _____% Public sector business: _____%

9. What percentage of your business income during 2006-2008 came from the State of Illinois agencies and universities? _____%

10. What was your company's gross revenue in 2008?

[PLEASE SELECT ONE]

- Under \$100,000
- \$100,000 - \$499,999
- \$500,000 - \$1,000,000
- Over \$1,000,000

11. What was your company's gross revenue in 2007?

[PLEASE SELECT ONE]

- Under \$100,000
- \$100,000 - \$500,000
- \$500,000 - \$1,000,000
- Over \$1,000,000

We are interviewing business owners concerning their experiences contracting or attempting to contract with State of Illinois agencies and universities.

12. Are you willing to be interviewed?

[PLEASE SELECT ONE]

- Yes No If yes, we will be in contact with you soon.

13. What business organizations are you affiliated with and whether it has a membership list?

[LIST FULL NAME OF EACH ORGANIZATION]

[List Available? Yes or No]

14. Within the past five years have you attempted to bid or propose on a contract with any State of Illinois agency or university?

[PLEASE SELECT ONE]

Yes **No**

If yes, did you bid as a Prime Contractor, Subcontractor, or both?

[PLEASE CHECK ALL THAT APPLY]

Prime Contractor? **Yes** **No** **Subcontractor?** **Yes** **No**

If no, why didn't you bid as a prime contractor or subcontractor?

15. Within the past five years have you attempted to bid or propose on a contract with any State of Illinois agency or university without a subcontracting goal?

[PLEASE SELECT ONE]

Yes **No**

16. Please describe any negative experiences you have had bidding with State of Illinois agencies and/or universities as a prime contractor or subcontractor. Specify as a prime contractor or subcontractor.

17. What differences, if any, have you experienced doing business with public sector and private sector clients as a prime contractor or subcontractor? Specify as a prime or subcontractor.

18. What changes, if any, would you like to see incorporated into the State of Illinois procurement practices?

THANK YOU FOR COMPLETING THIS BUSINESS SURVEY.
PLEASE MAIL, FAX, OR E-MAIL YOUR QUESTIONNAIRE TO:
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