



## Women's Business Development Center

### The "Done Deal"™ Report

**Please...take a moment to complete this form so we can track and publicize all of the WBE "Done Deals"™ in the Midwest Region.**

You may include any deals that have occurred in the past 12 months.

**A Done Deal™ is defined as a deal that occurs between your company and:**

- A WBDC sponsor (See list at end of form), or
- Another WBE company anywhere in the United States

**1. Name of Your Company:** \_\_\_\_\_

Contact name: \_\_\_\_\_ E-mail: \_\_\_\_\_

\_\_\_\_\_

Phone: \_\_\_\_\_ Website: \_\_\_\_\_

**2. Name of Corporation or WBE Firm with whom you signed the contract:**

\_\_\_\_\_

**3. Name of, and contact information for, the person at the other company (corporate or WBE):**

Contact name: \_\_\_\_\_ E-mail: \_\_\_\_\_

\_\_\_\_\_

Phone: \_\_\_\_\_ Website: \_\_\_\_\_

**4. Optional: Amount of contract: \$ \_\_\_\_\_**

**5. How did deal originate? (i.e. met the Entrepreneurial Woman's Conference, etc.):**

**(Note: your deal does not have to be the direct result of a WBDC event or program.)**

\_\_\_\_\_

\_\_\_\_\_

**6. Date of Award:** \_\_\_\_\_

**7. What services or products will you**

**provide:** \_\_\_\_\_

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OR

Describe your own "Done Deal":

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8. Total number of deals with this company:

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9. Have you done business with this company before?

Yes

No

10. If yes, when: \_\_\_\_\_

11. Is this a continuation of that contract?

Yes

No

12. I verify that this information is accurate and has not been previously submitted:

Yes

No

13. If this contract is a result of a relationship formed through the WBDC, please describe:

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14. You have my permission to publicize this Done Deal™ in WBDC newsletter and website and/or other WBENC written publications: (Note: this deal will not be published without written permission from the other party.)

Yes

No

Please FAX completed forms to Cynthia Johnson at (312) 853-0145

or EMAIL the form to [cjohnson@wbdc.org](mailto:cjohnson@wbdc.org)

## Sponsors

Alliant Energy  
Allstate  
American Airlines  
American Chartered Bank  
American Hotel Register  
Company  
Ariel Capital Management  
AT&T Illinois  
Avis Budget Group, Inc.  
Avon Products, Inc.  
Banco Popular  
Bank of America Illinois  
Baxter Healthcare  
Corporation  
Best Buy Corporation  
Beverly Bank  
BP America, Inc.  
C.H. Robinson Worldwide,  
Inc.  
Cardinal Health  
Cargill, Inc.  
Carlson Hotels Worldwide  
CDW  
Chase  
Charter One Bank  
Chicago Public Schools  
Chicago Sun-Times  
Citi Illinois  
City of Chicago,  
Department of Aviation  
City of Chicago,  
Department of Business  
Affairs and Consumer  
Protection  
City of Chicago,  
Department of Planning  
and Development  
City of Chicago,  
Department of  
Procurement Services  
Continental Casualty  
Company (CNA)  
Cole Taylor Bank  
Comcast  
ComEd/Exelon Corporation

Cook County, Department  
of Planning and  
Development  
Crain's Chicago Business  
Cub Foods  
CVS Caremark  
Deluxe Corporation  
Dominick's Finer Foods  
Ecolab  
Ernst & Young LLP  
Fifth-Third Bank  
Fredrikson & Byron, P.A.  
General Mills  
Harley-Davidson Motor  
Company  
Harris N.A.  
Haworth  
Health Care Service  
Corp./BlueCross  
BlueShield of Illinois  
Honeywell Aerospace  
IBM  
Illinois Department of  
Central Management  
Services  
Illinois Department of  
Commerce and  
Economic Opportunity  
Illinois Institute of  
Technology  
Integrays Energy Group  
Johnson Controls  
Kraft Foods  
Leo Burnett USA  
Lurie Besikof Lapidus &  
Company, LLP  
M&I Bank  
Macy's  
Major League Baseball  
Manpower  
Marathon Petroleum  
Company  
MarketSphere Consulting  
MasterCard Worldwide  
Mayo Clinic  
Medtronic

Metropolitan Pier &  
Exposition Authority  
(MPEA)  
Microsoft Corporation  
Midwest Bank  
Minneapolis Public School  
District  
National City – now a part  
of PNC  
Navistar  
NBC5 Chicago  
NICOR Gas,  
Northern Trust  
OfficeMax  
PepsiCo , Inc.  
Pioneer Press  
Private Bank  
Prudential Financial  
RR Donnelley  
RSM McGladrey  
RubinBrown LLP  
Rush University Medical  
Center  
Sara Lee  
ShoreBank  
Smurfit-Stone Container  
Corporation  
Sonnenschein Nath and  
Rosenthal LLP  
Southwest Airlines  
Staples National  
Advantage  
SUPERVALU  
Target Corporation  
Today's Chicago Woman  
The Toro Company  
U.S. Bank  
U.S. Cellular  
U.S. Department of Energy  
U.S. Department of Labor  
U.S. Small Business  
Administration  
UBS  
United Airlines,  
United Healthcare  
United Parcel Service (UPS)

The University of Chicago  
The University of Chicago  
Medical Center  
University HealthSystem  
Consortium  
University of Illinois at  
Chicago  
Univision Communications,  
Inc.  
Volt Information Sciences,  
Inc.  
Walgreen Co.  
Wisconsin Energy  
Corporation/WE Energies  
Wm. Wrigley Jr. Company  
WVON Radio  
W.W. Grainger, Inc.  
Wal-Mart  
Xcel Energy